

## PRODUCT TRAINING

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# Get a Complete Stretch With Flex Technology™

### What does Flex Technology™ mean?

Flex Technology™ is a revolutionary design concept that utilizes a plastic injection molding process and motion-adapting support arms to create a flexible and comfortable, yet durable table bed. Instead of a static table bed that resists movement, the Flex Technology™ bed accommodates even the smallest movements to help you realize a more complete stretch.

### What does Flex Technology™ do?

Flex Technology™ was invented in response to users who wanted more freedom as they inverted. The unique design moves as you move, accommodating stretches for greater range of motion. Movement while inverted encourages realignment and relaxes muscles.

The smooth surface of all EP-series beds reduces friction, allowing the body to slide and achieve the optimum decompressive stretch. An adjustable pillow adds cushion for your head while the rest of your body stretches.

Unlike cloth, nylon and foam beds, the Flex Technology™ design is durable, so you don't have to worry about rips, tears and stains. This ensures that your Teeter Hang Ups® table will endure for years of reliable function.

**Flex Technology™**  
'moves as you move'



## SALES TIP

**Flex Technology™ offers your customers a new way to stretch as they invert. The EP-series gives you more benefits than just inversion!**

*Put the “Flex” in Flex Technology™*

**Draw your customer's attention to this new feature by showing them how easily the bed moves. Simply grab each side of the table bed with your hands, alternately pushing and pulling on the design to demonstrate its flexibility. Invite them to try it out for themselves!**

## What about other inversion table bed designs?

Most inversion tables have one of the following styles of table beds:

- A metal frame covered by some type of cloth cover like nylon or polyester

**Drawback:**

Cloth table bed covers can stretch out with use and are easily stained by the body's natural oils that are found in our hair and skin. Metal frames can get in the way of inverted stretches and exercises.

- A padded bed frame that is memory foam or cushion

**Drawback:** If you are looking for a pillow or a mattress, memory foam is great. However the point of lying on an inversion table is to stretch out your body and allow the spine to decompress. Pads like memory foam **or extra soft cushions actually prevent decompression from occurring because your body sinks into the cushion instead of stretching along its surface.**

**Flex Technology™**  
*injection mold design is durable, so you don't have to worry about rips, tears and stains.*

