

TEETER Stands for QUALITY

PRODUCT TRAINING

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There are no enforced standards to govern the structural integrity of inversion tables,

so consumers remain vulnerable to inconsistent or poor quality products on the market.

Teeter is the only manufacturer to voluntarily submit inversion tables to the stringent testing of UL 60601-1, a standard that requires a minimum 400% safety factor.

Why Teeter Inversion Tables Meet Tough UL Standards:

- Heat-treated, high-quality carbon steel in critical components
- Continuous innovation and improvement, resulting in over 85 upgrades to the Teeter Hang Ups® table design
- Independent engineering evaluations to test structural integrity, performance and ease-of-use
- A dedication to quality since 1981

What Does This Mean for Your Business?

Carrying inversion tables that bear the UL mark conveys to customers that you recognize and care about quality products.

Encourage customers to ask questions about the security features of other inversion tables they are thinking of buying; you can distinguish your Teeter products from knockoff brands.

Be wary of tables that boast “heavy-duty” parts, or “medical grade steel”. They mean nothing without a UL mark or similar evaluation to back it up.

What is UL

“Underwriters Laboratories Inc. (UL) is an independent, not-for-profit product safety testing and certification organization. We have tested products for public safety for more than a century. Each year, more than 17 billion UL Marks are applied to products worldwide” (Underwriter’s Laboratories, 2008).



SALES TIP

Share with your customers that Teeter’s dedication to quality has inspired over ‘80 upgrades’ and improvements to its products since 1981.



Teeter Hang Ups® Inversion Table being tested by Dynamark Engineering (2008)